



FALL POPCORN SALE



Pack 1160 Popcorn Fundraiser

Selling popcorn helps the pack put on the best scouting program. Remember popcorn helps the pack buy awards, put on the pinewood derby, rain gutter regatta, campouts, pack activities, etc.

Popcorn also helps scouts...

- ...learn to pay their own way.
- ...set and achieve goals.
- ...learn salesmanship.
- ...be seen in the community.
- ...support the greater scouting camps & community.

Who to sell to? - Family, Friends, Neighbors

Selling Keys

- Sell in your uniform
- "Would you like to support scouting and get popcorn as a reward." is a great sales line
- Know your favorite scouting activity to tell people about during your sale
- The pack earns 32% of every sale but 70% of every sales supports scouting at the pack, local, or national level (Write that 70% of sales goes to scouting BIG on your form)
- Try to collect payment at time of sale (but paying on delivery is fine)
- Give a receipt at time of payment

Key Dates

- Fri, Sep 14 – Popcorn Kickoff
- Wed, Oct 3 – Orders Due
- Sat, Oct 20 – Pick-up Popcorn
- Fri, Nov 9th – All Money Due

Want to sell online?

1. Go to <https://www.trails-end.com/>
2. Click "Register Now"
3. Click "Parent, on behalf of my scout"
4. Fill out your information and your scout's
5. Create an account
6. Select our unit, as a reminder you'll find us under:
7. Council: National Capital Area
8. District: Powhatan
9. Unit: Pack 1160

